

MARY KAY INC.

Desktop Office Manager (Order Manager)

**CONSULTANT ORDER FORM**

**"Beauty at Every Age" Consultant Order Form**

CONSULTANT ORDER FORM

**C**

Suggested Retail Prices Applicable Only to Continental U.S.A. (excluding Alaska)

For Orders Postmarked March 16, 2003 - June 15, 2004

Consultant Number:XXXX

Shipping Method:

**Shipping to Primary Address**

Consultant Address:

**Pamela W. Shaw**

County:

Day Phone:

Director Name:

**Pamela Shaw**

Night Phone:

Unit Number:

**Do not let wholesale order fall below: \$4,200.00**

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(WHEN USING FOR MAIL ORDERS)

Do Not Write -- For Office Use Only

CA \_\_\_\_\_

CK \_\_\_\_\_

PM \_\_\_\_\_

CC/MO \_\_\_\_\_

MCV \_\_\_\_\_

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**CONSULTANT ORDER FORM**

SUMMARY SECTION

	<u>Retail</u>	<u>Wholesale</u>	<u>Page Totals</u>
Section 1	<b>\$8,404.00</b>	<b>\$4,202.00</b>	Page 1: <b>\$2,077.00</b>
Special Offer	<b>\$0.00</b>	<b>\$0.00</b>	Page 2: <b>\$2,346.00</b>
Prepack	<b>\$0.00</b>	<b>\$0.00</b>	Page 3: <b>\$812.00</b>
Daily Benefits	<b>\$0.00</b>	<b>\$0.00</b>	Page 4: <b>\$1,667.00</b>
			Page 5: <b>\$724.00</b>
Section 2	<b>\$0.00</b>	<b>\$0.00</b>	Page 6: <b>\$646.00</b>
			Page 7: <b>\$76.00</b>
Bonus	<b>\$110.00</b>		DBenefits: -
			Page 8: <b>\$56.00</b>
Total Taxable (exclude Daily Benefits)	<b>\$8,514.00</b>		Page 9: -
Tax Rate	<b>6.000%</b>		Page 10: -
Tax Amount	<b>\$510.84</b>	<b>\$510.84</b>	Page 11: -
			Page 12: -
Daily Benefits Taxable	<b>\$0.00</b>		Page 13: -
Daily Benefits Tax Rate	<b>6.000%</b>		Page 14: -
Daily Benefits Tax Amount	<b>\$0.00</b>	<b>\$0.00</b>	Page 15: -
			Page 16: -
Freight (Tax Included, where applicable)			Page 17: -
Order Total (Pay This Amount)		<b><u>\$4,712.84</u></b>	
Discounts (if applicable):			
Wholesale Discount	<b>50%</b>		
Special Offer Discount	<b>0%</b>		
Prepack Discount	<b>0%</b>		
Credit Card Charges		<b>\$0.00</b>	
Cashier Checks/Money Orders		<b>\$0.00</b>	

Write in applicable information

<u>Credit Card Number</u>	<u>Credit Card Type</u>	<u>Expiration Date</u>	<u>Amount to be Charged</u>
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If paying by Credit Card, please include a signature: \_\_\_\_\_

If you are creating this order for someone other than yourself, you must have that person's authorization to create this order. After reading all of the Ordering Guidelines, please indicate your acceptance of these policies by entering 'YES' in this box -- [        ]

ORDERING GUIDELINES: The relationship created by the purchase of merchandise shown on this invoice is not that of principal and agent, and Purchaser shall not be considered the agent or legal representative of Mary Kay, Inc. Mary Kay, Inc. shall not be liable for any claim growing out of or connected in any way with actions of Purchaser or statements, representation, or warranties which are not expressly set forth in writing by Mary Kay, Inc. I acknowledge and agree that upon acceptance of the order, the terms and conditions of the then current Independent Beauty Consultant Agreement continue in full force and effect.

**CONSULTANT ORDER FORM**

<u>Part #</u>	<u>Qty</u>	<u>Description</u>	<u>Sugg. Retail</u>	<u>Ext. Price</u>
710100	10	NEW! TimeWise® Age-Fighting Eye Cream	\$26.00	\$260.00
589600	3	NEW! MK Sig Eye Color: Bamboo	\$6.50	\$19.50
604100	3	NEW! MK Sig Eye Color: Periwinkle	\$6.50	\$19.50
603900	3	NEW! MK Sig Eye Color: Rainforest	\$6.50	\$19.50
604000	3	NEW! MK Sig Eye Color: Tropical Sun	\$6.50	\$19.50
604200	3	NEW! MK Sig Eye Color: Woodland	\$6.50	\$19.50
604900	3	NEW! MK Eye Color Duet: Blue Moon	\$6.50	\$19.50
605100	3	NEW! MK Eye Color Duet: Double Espresso	\$6.50	\$19.50
605200	3	NEW! MK Eye Color Duet: Jungle	\$6.50	\$19.50
605000	3	NEW! MK Eye Color Duet: Lagoon	\$6.50	\$19.50
604400	3	NEW! MK Eye Color Duet: Tooti Fruiti	\$6.50	\$19.50
606100	4	NEW! MK Sig Cheek Color: Pink Flamingo	\$10.00	\$40.00
605300	4	NEW! MK Sig Cheek Color: Pink Sapphire	\$10.00	\$40.00
606300	2	NEW! MK Sig Cheek Col Duet: Island Spice	\$10.00	\$20.00
606200	2	NEW! MK Sig Cheek Col Duet: Mocha Blush	\$10.00	\$20.00
719700	2	NEW! Mint Bliss Energizing Lotion for Feet and Legs	\$10.00	\$20.00
719500	2	NEW! Velocity® Powder: Gold	\$12.00	\$24.00
719600	2	NEW! Velocity® Powder: Pink	\$12.00	\$24.00
718400	2	Velocity End2End Lip Gloss: Mauve Bliss and Amethyst Sky	\$15.00	\$30.00
718100	2	Velocity End2End Lip Gloss: Pink Ruffle and Pink Silk	\$15.00	\$30.00
743100	2	Velocity End2End Lip Gloss: Wood Wind and Whisper Cream	\$15.00	\$30.00
587800	4	NEW! Private Spa Collection™ Pedicure Set: (See order form)	\$30.00	\$120.00
758600	3	NEW! Trend Looks Collections: Coastal Cool (See order form)	\$102.00	\$306.00
762500	3	NEW! Trend Looks Collections: Glamour Girl (See order form)	\$102.00	\$306.00
765300	3	NEW! Trend Looks Collections: Natural Wonder (See order form)	\$102.00	\$306.00
754900	3	NEW! Trend Looks Collections: Sweet Mystique (See order form)	\$102.00	\$306.00
			<b>Subtotal for Page 01:</b>	<b>\$2,077.00</b>
046100	13	3-In-1 Cleanser	\$18.00	\$234.00
903000	3	3-In-1 Cleansing Bar (with soap dish)	\$18.00	\$54.00
641800	10	Age-Fighting Moisturizer	\$20.00	\$200.00
380100	5	Age-Fighting Moisturizer Sunscreen SPF 15	\$20.00	\$100.00
061300	5	Miracle Set (See order form)	\$88.00	\$440.00
132500	2	Visibly Fit™ Body Lotion	\$22.00	\$44.00
900500	1	Cleanse: Gentle Cleansing Cream 1	\$10.00	\$10.00
105900	1	Cleanse: Deep Cleanser 3	\$10.00	\$10.00
106100	1	Exfoliate: Moisture Rich Mask 1	\$12.00	\$12.00
419100	1	Exfoliate: Revitalizing Mask 2	\$12.00	\$12.00
347300	1	Exfoliate: Clarifying Mask 3	\$12.00	\$12.00
536400	1	Freshen: Hydrating Freshener 1	\$11.00	\$11.00
567300	1	Freshen: Purifying Freshener 2	\$11.00	\$11.00

CONSULTANT ORDER FORM

<u>Part #</u>	<u>Qty</u>	<u>Description</u>	<u>Sugg. Retail</u>	<u>Ext. Price</u>
106500	1	Freshen: Blemish Control Toner 3	\$11.00	\$11.00
106600	2	Moisture Balance: Enriched Moisturizer 1	\$16.00	\$32.00
106800	2	Moisture Balance: Oil Control Lotion 3	\$16.00	\$32.00
274300	8	For Eyes: Indulge Soothing Eye Mask	\$15.00	\$120.00
089100	10	For Eyes: Oil-Free Eye Makeup Remover	\$14.00	\$140.00
998000	8	For Lips: Satin Lips Set (Mask & Balm) (\$19 value)	\$18.00	\$144.00
087400	2	For Face: Acne Treatment Gel	\$7.00	\$14.00
988400	2	For Face: Beauty Blotters Oil-Absorbing Tissues, pk./75	\$5.00	\$10.00
659600	2	For Face: Calming Influence	\$20.00	\$40.00
563500	4	For Face: Day Solution SPF 15/Night Solution Set (\$60 Value)	\$50.00	\$200.00
425800	2	For Face: Extra Emollient Night Cream	\$11.00	\$22.00
045700	2	For Face: Lumineyes Dark Circle Diminisher With Vitamin K	\$28.00	\$56.00
548800	5	For Face: Intense Moisturizing Cream (Dry Skin)	\$30.00	\$150.00
549300	6	For Face: Oil-Free Hydrating Gel (Normal/Oily Skin)	\$30.00	\$180.00
379800	3	For Face: Oil Mattifier	\$15.00	\$45.00
			<b>Subtotal for Page 02:</b>	<b>\$2,346.00</b>
355200	25	MK Foundation*: Medium-Coverage Ivory 100	\$14.00	\$350.00
366500	15	MK Foundation*: Full-Coverage Ivory 100	\$14.00	\$210.00
548300	8	Creme-To-Powder Foundation: Ivory 0.5	\$14.00	\$112.00
387900	10	TimeWise Dual-Cov Powd Found: Ivory 100	\$14.00	\$140.00
			<b>Subtotal for Page 03:</b>	<b>\$812.00</b>
810000	5	MK Signature: Foundation Compact	\$9.00	\$45.00
250200	10	MK Signature: Color Compact	\$8.00	\$80.00
900400	20	MK Signature: Custom Compact	\$16.00	\$320.00
907100	2	MK Signature: Color Palette	\$38.00	\$76.00
499500	6	MK Signature: Brush Set (See order form)	\$45.00	\$270.00
891300	20	MK Signature: Cheek Color Brush	\$2.50	\$50.00
582000	10	MK Signature: Cosmetic Sponges (pk./2)	\$2.00	\$20.00
892100	20	MK Signature: Dual-End Eye Applicator	\$2.50	\$50.00
618900	10	MK Signature: Lip Color Brush (Retractable)	\$2.00	\$20.00
900300	8	MK Signature: Round Powder Brush	\$4.00	\$32.00
915600	2	MK Signature: Retractable Powder Brush	\$10.00	\$20.00
830000	15	MK Signature Concealer Light Ivory	\$9.50	\$142.50
073700	2	MK Signature Concealer Yellow	\$9.50	\$19.00
384300	10	MK Signature Loose Powder Light Ivory (Y)	\$12.50	\$125.00
884700	25	MK Signature Eye Color : Cinnabar	\$6.50	\$162.50
920800	2	MK Eyesicles Eye Color : Bronze	\$12.00	\$24.00
903100	20	MK Signature Eyeliner: Bronze	\$9.50	\$190.00
925100	1	MK Signature Liquid Eyeliner: Black	\$10.50	\$10.50

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<u>Part #</u>	<u>Qty</u>	<u>Description</u>	<u>Sugg. Retail</u>	<u>Ext. Price</u>
925200	1	MK Signature Liquid Eyeliner: Brown	\$10.50	\$10.50
			<b>Subtotal for Page 04:</b>	<b>\$1,667.00</b>
921600	4	MK Endless Performance-Mascara : Black	\$8.50	\$34.00
921700	2	MK Endless Performance-Mascara : Brown	\$8.50	\$17.00
922000	2	MK Waterproof-Mascara: Black	\$8.50	\$17.00
922100	1	MK Waterproof-Mascara: Brown	\$8.50	\$8.50
922200	1	MK Flawless Mascara: Black	\$8.50	\$8.50
922400	1	MK Flawless Mascara: Brown	\$8.50	\$8.50
915200	4	MK Signature Brow Liner: Blonde	\$9.50	\$38.00
887300	15	MK Cheek Color: Apricot Breeze	\$10.00	\$150.00
305500	15	MK Lip Liner**: Berry	\$9.50	\$142.50
906800	25	MK Creme Lipstick**: Antique Rose	\$12.00	\$300.00
			<b>Subtotal for Page 05:</b>	<b>\$724.00</b>
312500	8	MK Lip Gloss**: Almond Glaze	\$12.00	\$96.00
304900	6	MK Nail Color Collection: Nail Color Collection Base Coat	\$6.00	\$36.00
001600	1	Velocity Facial Cleanser	\$10.00	\$10.00
001500	1	Velocity Lightweight Moisturizer	\$12.00	\$12.00
138700	1	Velocity Clean Body Foam	\$18.00	\$18.00
066000	4	Satin Hands & Body: Satin Hands® Hand Cream SPF 4	\$7.50	\$30.00
066400	10	Satin Hands & Body: Satin Hands® Pampering Set (See order form)	\$28.00	\$280.00
414900	1	Private Spa Collection: Embrace Dreams™: Body Wash	\$12.00	\$12.00
419800	1	Private Spa Collection: Embrace Dreams™: Moisture Lotion	\$14.00	\$14.00
414300	1	Private Spa Collection: Embrace Happiness™: Body Wash	\$12.00	\$12.00
414500	1	Private Spa Collection: Embrace Happiness™: Moisture Lotion	\$14.00	\$14.00
410700	1	Private Spa Collection: Embrace Happiness™: Sheer Fragrance Mist	\$18.00	\$18.00
428600	1	Private Spa Collection: Embrace Harmony™: Body Wash	\$12.00	\$12.00
414200	1	Private Spa Collection: Embrace Harmony™: Moisture Lotion	\$14.00	\$14.00
414600	1	Private Spa Collection: Embrace Today™: Body Wash	\$12.00	\$12.00
414800	1	Private Spa Collection: Embrace Today™: Moisture Lotion	\$14.00	\$14.00
			<b>Subtotal for Page 06:</b>	<b>\$604.00</b>
476400	1	Sensible Protection Sunblock SPF 15	\$9.50	\$9.50
490300	1	Ultimate Protection Sunblock SPF 30	\$9.50	\$9.50
546300	2	Lip Protector Sunblock SPF 15	\$6.50	\$13.00
423200	1	Sunless Tanning Lotion	\$10.00	\$10.00
166700	1	journey Eau de Parfum	\$36.00	\$36.00
906100	1	LTD. ED.! Mary Kay Tribute® Eau de Parfum	\$40.00	\$40.00
			<b>Subtotal for Page 07:</b>	<b>\$118.00</b>
509900	1	Private Spa Collection Sugar Scrub: Embrace Dreams	\$14.00	\$14.00

**CONSULTANT ORDER FORM**

<u>Part #</u>	<u>Qty</u>	<u>Description</u>	<u>Sugg. Retail</u>	<u>Ext. Price</u>
509600	1	Private Spa Collection Sugar Scrub: Embrace Happiness	\$14.00	\$14.00
510000	1	Private Spa Collection Sugar Scrub: Embrace Harmony	\$14.00	\$14.00
509800	1	Private Spa Collection Sugar Scrub: Embrace Today	\$14.00	\$14.00
<b>Subtotal for Page 08:</b>			<b>\$56.00</b>	<b>\$56.00</b>
741000	5	"Beauty at Every Age" COF Bonus For Retail = \$7,200 -- TimeWise Visibly Fit Body	\$0.00	\$0.00