

It's Showtime!

New Consultant Essentials Checklist #2

- _____ 1. Assemble your **Starter Kit** and listen to one audio. (Create the habit of listening to training tapes while you dress and while driving in your car!)
- _____ 2. Listen to Next Recommended Audio of Pam's Personal Recordings. **Tapes that Teach** ["Right" Tools], *order the "Starter Kit" Tape Set at (800) 218-7228.*
- _____ 3. Watch a Skin Care Class Video and/or Observe a Skin Care Class of a seasoned Con.
- _____ 4. Book and Hold your **Perfect or POWER START!** [Book 8 classes to hold 5 in a 2 week period= 30 faces = POWER STASRT!] **Send Voucher For PS Pin! CONSIDER FANTASTIC 5 PROGRAM AND REWARDS!**
- _____ 5. Reinvest \$ from SALES into INVENTORY until you have **4200 Wh. PROFIT** on SHELF!
- _____ 6. Send your first **Weekly Accomplishment Sheet** either on-line by going to www.marykayintouch.com or fax to me.
- _____ 7. Call Pam for Live Goal Setting Session. **Have your Focus Folder in front of you**
DATE: _____
- _____ 8. Attend Local Career Essentials Education Class(es).
- _____ 9. Design a **Weekly Plan Sheet** . [Step 3 **RIGHT TOOLS**] You will do this on Friday or Saturday each week for the week ahead.
- _____ 10. Order bulk **Business Cards/** supplies pkg. from www.marykayintouch.com
- _____ 11. **Register** for next Company event (Seminar, Career Conference, Fall Advance, if relevant).

Complete this checklist, return to our office and receive a picture of **Pam with Mary Kay!**

Fax: (270) 843-7497 or mail: 108 Talbott Drive Bowling Green, KY 42103

www.pamelashaw.com