

ONE MONTH NORMAL

ENTER DIQ AT THE BEGINNING OF THE MONTH AND FINISH IN THE SAME MONTH



Sean Key

VP Sales Force Motivation
Mary Kay, Inc.

Here's what it should look like when you're done:

24+ Unit Members

\$18,000+ in Section 1 Unit Wholesale

\$40,000+ in Section 1 Unit Retail Sales

On-target Premier Club Plus or Pink Cadillac

500+ Unit Customers

Here's how to do it:

3x3+5

**Equals
3 Red Jackets
& A Gold Medal**

Help three team members add three new IBCs to their teams!

DIQ - Add five new personal team members to your team!

